

Melissa Matthews

From: melissa@mabe-online.org
Sent: Thursday, July 15, 2010 5:21 PM
To: melissa@mabe-online.org; execadmin@gmail.com
Subject: MABE Application Part 1

Categories: MABE

Date: 7/15/2010
Firm: The Luther Law Firm
Phone: 480-344-7745
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Cell:
Email: bjl@thelutherlawfirm.com
Address: 10575 N. 114th Street, Suite 103
City: Scottsdale
State: Arizona
Zip: 85259
Website: www.thelutherlawfirm.com
Rep1Name: Barb Luther
Rep1Title: Owner
Rep2Name:
Rep2Title:
Decision_Maker: Yes
Owner: Yes
Make_Meetings: Yes
Advised_of_Rules: Yes
Advised_of_Fees: Yes
Nature_of_Business: intellectual property law
How_Long_at_Location: 3/17/2005
Additional_Locations: No
Other_Leads_Clubs: American Bar Association Arizona Biotechnology Association Arizona Technology Council Better Business Bureau Licensing Executives Society Maricopa Bar Association National Association of Women Business Owners Scottsdale Bar Association Scottsdale Chamber of Commerce
Expectations: Get to know me and recommend my services. Using the services of other MABE members.
Sponsor: Nick Mawrenko
Prospect: Barb Luther
Category: intellectual property attorney
Date_Visited_Group: 4/4/2010
How_Long_Well_Know_Prospect: Approx. one year. I have watched her interact with people and always provide useful information without expecting anything in return. AV

rating by legal publishing in U.S.

Member_vs_Competition:

Taking the time to listen and learn about their clients inventions, its applications both current and future, and brainstorming for product “spin offs.” Utilizing her strong Medical Marketing background to provide concise documentation on what is new, unique, and why this is important to investors and the public. Maximizing their experience with an extensive global network and associations to navigate through and interpret the current laws and guidelines within emerging technologies.

Reputation_Ethics:

Barb and I serve on an association board and she has always been very willing to contribute and help the association. Other members of the board regard her with high esteem and have recommended her services.

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SUBMIT