

## Melissa Matthews

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**From:** melissa@mabe-online.org  
**Sent:** Wednesday, September 22, 2010 12:29 PM  
**To:** melissa@mabe-online.org; execadmin@gmail.com  
**Subject:** MABE Application Part 1

**Categories:** MABE

**Date:** 09-22-10  
**Firm:** Debbie Perkins  
**Phone:** 480-839-2600  
**Fax:** 480-491-0718  
**Cell:** 480-250-9387  
**Email:** [debbiemperkins1@aol.com](mailto:debbiemperkins1@aol.com)  
**Address:** 1400 E Southern Ave Suite100  
**City:** Tempe  
**State:** Arizona  
**Zip:** 85282  
**Website:**  
**Rep1Name:**  
**Rep1Title:**  
**Rep2Name:**  
**Rep2Title:**  
**Decision\_Maker:** Yes  
**Owner:** Yes  
**Make\_Meetings:** Yes  
**Advised\_of\_Rules:** Yes  
**Advised\_of\_Fees:** Yes  
**Nature\_of\_Business:** Residential Real Estate  
**How\_Long\_at\_Location:** 18 Years  
**Additional\_Locations:** no  
**Other\_Leads\_Clubs:**  
**Expectations:** Referrals  
**Sponsor:** Herb Stokes  
**Prospect:** Debbie Perkins  
**Category:** Residential Real Estate  
**Date\_Visited\_Group:** 9-24-10  
**How\_Long\_Well\_Know\_Prospect:** 5 years and met from photographing her child  
**Member\_vs\_Competition:** Always available and has dealt with all types of situations  
**Reputation\_Ethics:** Excellent, I have heard stories how she has gone above and beyond the call of duty. Understands the industry and will not put a client at financial risk.  
**wsp\_code:** 23iv

**wsp\_key:**

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**B1:**

SUBMIT