

## Melissa Matthews

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**From:** melissa@mabe-online.org  
**Sent:** Tuesday, September 21, 2010 9:36 AM  
**To:** melissa@mabe-online.org; execadmin@gmail.com  
**Subject:** MABE Application Part 1

**Categories:** MABE

**Date:** 09/21/2010  
**Firm:** United Brokers Group  
**Phone:** 480-539-4775  
**Fax:**  
**Cell:** 602-370-7174  
**Email:** [JEFF@UBGREALESTATE.COM](mailto:JEFF@UBGREALESTATE.COM)  
**Address:** 106 S. Kyrene Rd. Suite #2  
**City:** Chandler  
**State:** Arizona  
**Zip:** 85226  
**Website:** [WWW.UBGREALESTATE.COM](http://WWW.UBGREALESTATE.COM)  
**Rep1Name:** Jeff Sutherlin  
**Rep1Title:** President  
**Rep2Name:**  
**Rep2Title:**  
**Decision\_Maker:** Yes  
**Owner:** Yes  
**Make\_Meetings:** Yes  
**Advised\_of\_Rules:** Yes  
**Advised\_of\_Fees:** Yes  
**Nature\_of\_Business:** Residential Real Estate  
**How\_Long\_at\_Location:** 2 years  
**Additional\_Locations:** Ocotillo in Chandler & Higley & the 202 in Gilbert  
**Other\_Leads\_Clubs:** No  
**Expectations:**  
**Sponsor:** Nick Carr  
**Prospect:** Jeff Sutherlin  
**Category:** Residential Real Estate  
**Date\_Visited\_Group:**  
**How\_Long\_Well\_Know\_Prospect:** 6 months  
**Member\_vs\_Competition:** Over 120 real estate agents that go above & beyond what is expected of an agent.  
**Reputation\_Ethics:** I know of dozems of realtors in the industry & all of those that know of Jeff & his compnay speak very highly of them. He has grown the company from 0 agents to over 120 in 18 months.